

# Liam Elia

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## Experience

### **Reel One Entertainment**

Business Affairs Coordinator, Development

Vancouver, BC  
August 2022 - June 2023

- Supported Chief Operations Officer in administrative functions.
- Successfully negotiated contracts with writers and third-party production companies, meeting all deadlines and contributing to a 20% increase in project efficiency.
- Collaborated cross-functionally with producers, creative executives, and legal counsel, resulting in improved project alignment and streamlined contract processes.
- Generated comprehensive reports analyzing genre distribution, leading to data-driven decisions that optimized project development strategies.

### **Reel One Entertainment**

Business Affairs Assistant

Vancouver, BC  
February - August 2022

- Optimized the motion picture copyright application process, reducing application time by 90% and cutting cost.
- Facilitated the opening of bank accounts for 52 productions, ensuring timely access to funds and minimizing production delays.
- Ensured accuracy of end credits, maintaining compliance with industry standards and enhancing the overall quality of productions.

### **Canada Guaranty Mortgage Insurance**

Operations Support Analyst

Toronto, ON  
March - November 2021

- Created and maintained production reports on key metrics for partners and risk team, resulting in a 25% improvement in data accuracy and reporting efficiency.
- Managed property appraisals across Canada, reducing appraisal turnaround time by 20% and enhancing customer satisfaction.
- Provided exceptional customer support to external mortgage brokers.

### **Lake of Bays Sailing Club**

Sailing Coach

Muskoka, ON  
2016 - 2019

- Mentored and coached athletes, achieving success at regional and national competitions

## Education

### **GoPractice**

Data-Driven Product Management Simulator Certificate

### **Datacamp**

Data Analyst, Python Certificate

### **Queen's University**

Bachelor of Arts (Honours), Film & Media

Kingston, ON

## Projects

### **yourFable.io**

- Online store generating story books with personalized AI artwork with print-to-order service

Technology: Python, Stable Diffusion, Flask, Replicate, OpenAI API, AWS, Stripe, HTML/CSS, Javascript

## Skills

- Project Management • Partnership Management • Technical Literacy
- Microsoft Excel • Proactive Problem-Solving • Product Management